JAH 2 9 2003 SE

BEST AVAILABLE COPY

Type the number next to your choice, assuming everything else to be equal.

1 DECISIONS: Building consenus is priority, even if time-consuming
2 DECISIONS: Fix problems is 1st, even if consensus damage occurs

Fig. 9



Acq.exe

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Option A IS BETTER for you than Option B. Assuming that everything else is equal how much better do you feel Option A is?

Type a number from the 1 to 4 scale below.

A: DECISIONS: Fix problems is 1st, even if consensus damage occurs

versus

B: DECISIONS: Building consenus is priority, even if time-consuming

4 = I MUST HAVE Option A; Option B would be extremely unsatisfactory.

3 = I GREATLY PREFER Option A over Option B.

2 = I MODERATELY PREFER Option A over Option B.

1 = I JUST SLIGHTLY PREFER Option A over Option B.

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COMPARE JOB "A" TO JOB "B" AND THEN TYPE A NUMBER FROM THE "1" TO "9"
SCALE SHOWN AT THE BOTTOM OF THE SCREEN TO INDICATE YOUR PREFERENCE.

(Assume the jobs/suppliers are the same on all other attributes.)

JOB "A"

DECISIONS: Building consenus is priority, even if time-consuming PERIODIC GEOGRAPHIC MOVES:
Highly unlikely

PERIODIC GEOGRAPHIC MOVES:
Highly likely

Strongly
Prefer "A" 1 2 3 4 5 6 7 8 9 Prefer "B"

Like Both!
Frefer "B" -> Strongly
Frefer "A" 1 2 7 8 9 Prefer "B"

Lypospumber

Fig. 11